

APRIL 2024



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The following report is brought to you by HECMWORLD.com and Mutual of Omaha Mortgage.

This report only represents direct lender endorsements and does not include brokered or TPO originations. All non FHA-direct endorsements are reported by RMI's Originator Report.

RANK	LENDER	LOANS Month	LOANS ytd	% MARKET Share	% CHANGE Month	% CHANGE YTD
1	MUTUAL OF OMAHA MORTGAGE INC	542	1,904	25.75%	17.06%	5.43%
2	FINANCE OF AMERICA REVERSE LLC	535	2,012	25.42%	35.79%	-43.42%
3	LONGBRIDGE FINANCIAL LLC	128	882	6.1%	-45.53%	-12.67%
4	LIBERTY REVERSE MORTGAGE	118	350	5.6%	40.48%	-35.06%
5	FAIRWAY INDEPENDENT MORTGAGE CORP.	102	371	4.85%	20.00%	-31.04%
6	GUILD MORTGAGE COMPANY	78	203	3.71%	36.84%	
6	GOODLIFE HOME LOANS	78	272	3.71%	-4.88%	72.15%
8	PLAZA HOME MORTGAGE INC	46	156	2.19%	48.39%	
9	SOUTH RIVER MORTGAGE LLC	43	177	2.04%	-64.75%	3440.00%
10	SMARTFI HOME LOANS LLC	29	95	1.38%	20.83%	86.27%

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4/24

direct endorsements

RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
10	HIGHTECHLENDING INC	29	98	1.38%	20.83%	-16.95%
10	GMFS LLC	29	105	1.38%	20.83%	
13	MOVEMENT MORTGAGE LLC	27	132	1.3%	-37.21%	473.91%
	TRUST MORTGAGE LENDING CORP	23	66	1.1%	64.29%	65.00%
15	MONEY HOUSE INC	20	82	0.95%	-13.04%	-12.77%
15	CROSSCOUNTRY MORTGAGE	20	86	0.95%	-16.67%	82.98%
17	ADVISORS MORTGAGE GROUP LLC	15	56	0.71%	-28.57%	-28.21%
18	ALL WESTERN MORTGAGE INC	14	52	0.67%	55.56%	246.67%
19	ALL REVERSE MORTGAGE INC	13	53	0.62%	-27.78%	-30.26%
20	CALCON MUTUAL MORTGAGE LLC	12	65	0.57%	-40.00%	-5.8%
21	UNIVERSITY BANK	10	26	0.48%	42.86%	-31.58%
22	NEW AMERICAN FUNDING LLC	8	37	0.38%	0.00%	2.78%
22	AMERICAN PACIFIC MORTGAGE	8	60	0.38%	-50.00%	-31.82%
24	SUN AMERICAN MORTGAGE CO	7	16	0.33%	133.33%	-30.43%
25	NOVA FINANCIAL & INVESTMENTS CORP.	6	11	0.29%	200.0%	22.22%
25	ATLANTIC COAST MORTGAGE LLC	6	17	0.29%	200.00%	41.67%
25	THE FEDERAL SAVINGS BANK	6	21	0.29%	-25.00%	-22.22%
25	BAY EQUITY LLC	6	21	0.29%	50.00%	133.33%
25	VIP MORTGAGE INC	6	29	0.29%	-25.00%	-14.71%
25	CMG MORTGAGE INC	6	33	0.29%	-45.45%	3200.00%
25	GUARANTEED RATE INC	6	43	0.29%	-45.45%	
32	NORWICH COMMERCIAL GROUP	5	18	0.24%	66.67%	50.0%
32	MCM HOLDINGS INC	5	23	0.24%	-37.50%	-64.06%
32	PRIMARY RESIDENTIAL MORTGAGE INC	5	23	0.24%	-44.44%	-17.86%
32	WATERMARK CAPITAL INC	5	24	0.24%	-16.67%	41.18%
32	ENNKAR INC	5	50	0.24%	-76.19%	0.00%

The Top 100 Lenders Report is sponsored by Mutual of Omaha Mortgage Data Source: Reverse Market Insight, LLC





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RANK	LENDER	LOANS Month	LOANS ytd	% MARKET Share	% CHANGE Month	% CHANGE
37	GOLDEN EMPIRE MORTGAGE INC	4	7	0.19%	300.00%	75.00%
37	COMMUNITY FIRST NATIONAL BANK	4	10	0.2%	300.00%	
37	NATIONWIDE MORTGAGE BANKERS INC	4	14	0.2%	33.33%	0.00%
37	PARAMOUNT RESIDENTIAL MORTGAGE GROUP INC	4	20	0.19%	-33.33%	33.33%
37	ACADEMY MORTGAGE CORP.	4	22	0.19%	-42.86%	-15.38%
37	TOTAL MEDIA MANAGEMENT LLC	4	29	0.19%	-60.00%	-21.62%
43	CAMBRIA FINANCIAL GROUP LLC	3	5	0.14%	200.00%	25.00%
43	CORNERSTONE MORTGAGE COMPANY	3	6	0.14%		20.0%
43	LAND-HOME FINANCIAL SERVICES	3	8	0.14%	50.00%	-20.00%
43	AMERICAN FINANCIAL NETWORK INC	3	14	0.14%	0.00%	-46.15%
43	NATIONWIDE EQUITIES CORP.	3	16	0.14%	-50.0%	-55.56%
43	T2 FINANCIAL LLC	3	18	0.14%	-25.00%	
43	EAST COAST CAPITAL CORP	3	24	0.14%	-25.00%	14.29%
50	OAKSTAR BANK NA	2	2	0.10%		0.00%
50	BANK OF UTAH	2	3	0.10%	100.00%	50.0%
50	WATERSTONE MORTGAGE CORP	2	4	0.10%	100.00%	
50	MASON MCDUFFIE MORTGAGE CORP	2	4	0.10%		-20.00%
50	MAGNOLIA BANK INC	2	7	0.10%	0.0%	-69.57%
50	CONTOUR MORTGAGE CORP.	2	8	0.10%	100.00%	-42.86%
50	LOANDEPOTCOM	2	9	0.10%	100.00%	28.57%
50	TJC MORTGAGE INC	2	10	0.10%	-33.33%	233.33%
50	PREMIER MORTGAGE RESOURCES	2	13	0.10%	0.00%	-43.48%
50	SUN WEST MORTGAGE CO INC	2	14	0.10%	-50.0%	-51.72%
50	INTERCAP LENDING INC	2	14	0.10%	0.0%	_
61	FIRST ALLIANCE HOME MORTGAGE LLC	1	1	0.05%		-85.71%



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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
61	CLIFFCO INC	1	1	0.05%		-50.0%
61	AMERICAN NATIONWIDE MORTGAGE COMPANY	1	1	0.1%		-50.00%
61	LOANLEADERS OF AMERICA INC	1	1	0.1%		0.00%
61	SIERRA PACIFIC MORTGAGE CO INC	1	1	0.05%		-75.00%
61	NATIONS RELIABLE LENDING LLC	1	1	0.05%		
61	TRI COUNTIES BANK	1	1	0.05%		
61	THE MONEY STORE	1	1	0.05%		
61	COASTAL FUNDING SLC INC	1	2	0.05%	0.0%	
61	CHOICE LENDING CORP.	1	2	0.05%		0.00%
61	CITY FIRST MORTGAGE SERVICES LLC	1	2	0.05%		
61	HARTFORD FUNDING LTD	1	2	0.05%		-66.67%
61	GOLDENWEST FEDERAL CREDIT UNION	1	2	0.05%		
61	NORTHPOINTE BANK	1	2	0.05%	0.0%	0.0%
61	CENTRAL COAST LENDING INC	1	3	0.05%		200.00%
61	AMERICAN SECURITY MORTGAGE CORP	1	3	0.05%		200.00%
61	NEW PENN FINANCIAL LLC	1	3	0.05%	0.0%	
61	TIDEWATER MORTGAGE SERVICES INC	1	3	0.05%		200.00%
61	EVERGREEN MONEYSOURCE MTG CO	1	4	0.05%	0.0%	-20.00%
61	AMCAP MORTGAGE LTD	1	4	0.05%	-66.67%	-33.33%
61	ALCOVA MORTGAGE LLC	1	4	0.05%		100.00%
61	MEADOWBROOK FINANCIAL MORTGAGE	1	4	0.05%	0.0%	-20.00%
61	SALEM FIVE MORTGAGE CO LLC	1	4	0.05%	0.0%	-33.33%



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4/24

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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
61	VICTORIAN FINANCE LLC	1	4	0.1%	-50.0%	
61	AMERICA FIRST FEDERAL CREDIT UNION	1	5	0.1%	-50.0%	25.00%
61	AMERICAN LIBERTY MORTGAGE INC	1	6	0.05%	-50.00%	0.00%
61	LEADER ONE FINANCIAL CORP.	1	7	0.05%	-50.0%	-53.33%
61	US MORTGAGE CORP.	1	7	0.05%	-50.00%	0.00%
61	DIRECTORS MORTGAGE INC	1	8	0.05%	-50.0%	-27.27%
61	AMERICAS MORTGAGE RESOURCE INC	1	8	0.05%	0.0%	-20.00%
61	SECURITYNATIONAL MORTGAGE COMPANY	1	8	0.05%	-50.0%	-46.67%
61	SUCCESS MORTGAGE PARTNERS INC	1	8	0.05%	-50.0%	-20.00%
61	MOUNTAIN AMERICA CREDIT UNION	1	9	0.05%	-50.0%	200.00%
61	THRIVE MORTGAGE LLC	1	10	0.05%	-50.0%	0.00%
61	ARK-LA-TEX FINANCIAL SERVICES	1	14	0.05%	-87.5%	
61	OPEN MORTGAGE LLC	1	16	0.05%		-94.98%
61	JET DIRECT FUNDING CORP	1	17	0.05%	-75.0%	-43.33%

APRIL 2024 MONTHLY SUMMARY	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
Subtotal Top 100	2,105	8,129	100.0%	3.64%	-15.41%
Subtotal Non Top 100	0	87	0.0%	-100.00%	-89.34%
Total	2,105	8,216		2.28%	-21.20%



4/24

direct endorsements

HISTORICAL APRIL ENDORSEMENTS	LOANS
4/1/2020	1,601
4/1/2021	4,187
4/1/2022	6,265
4/1/2023	1,963
4/1/2024	2,105

Other resources:

FHA Single Family Production Reports

HECM Endorsement Summary Reports

Reverse Market Insight newsletters

HECM Snapshot reports





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