

MARCH 2024



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The following report is brought to you by HECMWORLD.com and Mutual of Omaha Mortgage.

This report only represents direct lender endorsements and does not include brokered or TPO originations. All non FHA-direct endorsements are reported by RMI's Originator Report.

RANK	LENDER	LOANS Month	LOANS ytd	% MARKET Share	% CHANGE Month	% CHANGE YTD
1	MUTUAL OF OMAHA MORTGAGE INC	463	1,362	22.50%	15.17%	3.34%
2	FINANCE OF AMERICA REVERSE LLC	394	1,477	19.14%	-19.76%	-55.75%
3	LONGBRIDGE FINANCIAL LLC	235	754	11.4%	-9.96%	-3.95%
4	SOUTH RIVER MORTGAGE LLC	122	134	5.9%	1425.00%	2580.00%
5	FAIRWAY INDEPENDENT MORTGAGE CORP.	85	269	4.13%	8.97%	-33.58%
6	LIBERTY REVERSE MORTGAGE	84	232	4.08%	25.37%	-43.96%
7	GOODLIFE HOME LOANS	82	194	3.98%	26.15%	52.76%
8	GUILD MORTGAGE COMPANY	57	125	2.77%	96.55%	#DIV/0!
9	MOVEMENT MORTGAGE LLC	43	105	2.09%	43.33%	707.69%
10	PLAZA HOME MORTGAGE INC	31	110	1.51%	-16.22%	0.00%

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RANK	LENDER	LOANS	LOANS	% MARKET	% CHANGE	% CHANGE
IIAIII	ELIBER	MONTH	YTD	SHARE	MONTH	YTD
11	SMARTFI HOME LOANS LLC	24	66	1.17%	9.09%	135.71%
11	CROSSCOUNTRY MORTGAGE	24	66	1.17%	9.09%	78.38%
11	HIGHTECHLENDING INC	24	69	1.2%	4.35%	-33.01%
11		24	76	1.2%	-14.29%	
15	MONEY HOUSE INC	23	62	1.12%	43.75%	-10.14%
16	ADVISORS MORTGAGE GROUP LLC	21	41	1.02%	250.00%	-31.67%
16	ENNKAR INC	21	45	1.02%	75.00%	45.16%
18	CALCON MUTUAL MORTGAGE LLC	20	53	0.97%	53.85%	-1.85%
19	ALL REVERSE MORTGAGE INC	18	40	0.87%	38.46%	-29.82%
20	AMERICAN PACIFIC MORTGAGE	16	52	0.78%	-11.11%	-25.71%
21	TRUST MORTGAGE LENDING CORP	14	43	0.68%	7.69%	53.57%
22	CMG MORTGAGE INC	11	27	0.53%	10.00%	2600.00%
22	GUARANTEED RATE INC	11	37	0.53%	-26.67%	
24	TOTAL MEDIA MANAGEMENT LLC	10	25	0.49%	66.67%	-19.35%
25	PRIMARY RESIDENTIAL MORTGAGE INC	9	18	0.44%	125.0%	-28.0%
25	ALL WESTERN MORTGAGE INC	9	38	0.44%	-18.18%	533.33%
27	ARK-LA-TEX FINANCIAL SERVICES	8	13	0.39%		
27	THE FEDERAL SAVINGS BANK	8	15	0.39%	166.67%	-31.82%
27	MCM HOLDINGS INC	8	18	0.39%	33.33%	-60.00%
27	VIP MORTGAGE INC	8	23	0.39%	100.0%	4.55%
27	BROKER SOLUTIONS INC	8	29	0.39%	-46.67%	-9.38%
32	UNIVERSITY BANK	7	16	0.34%	75.0%	-50.0%
32	ACADEMY MORTGAGE CORP.	7	18	0.34%	133.33%	-14.29%
34	NATIONWIDE EQUITIES CORP.	6	13	0.29%	-14.29%	0.00%
34	PARAMOUNT RESIDENTIAL MORTGAGE GROUP INC	6	16	0.29%	200.0%	45.45%
34	WATERMARK CAPITAL INC	6	19	0.29%	100.00%	137.50%

The Top 100 Lenders Report is sponsored by Mutual of Omaha Mortgage Data Source: Reverse Market Insight, LLC





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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE
37	SUN WEST MORTGAGE CO INC	4	12	0.19%	0.00%	-47.83%
37	T2 FINANCIAL LLC	4	15	0.2%	-42.86%	
37	BAY EQUITY LLC	4	15	0.2%	100.00%	87.50%
37	JET DIRECT FUNDING CORP	4	16	0.19%	-50.0%	-27.27%
37	EAST COAST CAPITAL CORP	4	21	0.19%	-63.64%	16.67%
42	AMCAP MORTGAGE LTD	3	3	0.15%		-40.00%
42	AUGUSTA FINANCIAL INC	3	5	0.15%	200.00%	66.67%
42	TJC MORTGAGE INC	3	8	0.15%	-25.00%	300.0%
42	SUN AMERICAN MORTGAGE CO	3	9	0.15%	-25.00%	-30.77%
42	NATIONWIDE MORTGAGE BANKERS INC	3	10	0.15%	-40.00%	11.11%
42	AMERICAN FINANCIAL NETWORK INC	3	11	0.15%	-25.0%	-47.62%
42	NORWICH COMMERCIAL GROUP	3	13	0.15%	-62.50%	30.00%
49	MORIA DEVELOPMENT INC	2	2	0.10%		-66.67%
49	MEGASTAR FINANCIAL CORP	2	2	0.10%		
49	VICTORIAN FINANCE LLC	2	3	0.10%		
49	FLAT BRANCH MORTGAGE INC	2	3	0.10%		
49	AMERICA FIRST FEDERAL CREDIT UNION	2	4	0.10%	0.0%	33.33%
49	NOVA FINANCIAL & INVESTMENTS CORP.	2	5	0.10%	-33.33%	-37.5%
49	LAND-HOME FINANCIAL SERVICES	2	5	0.10%	100.00%	-37.50%
49	MAGNOLIA BANK INC	2	5	0.10%	0.00%	-73.68%
49	AMERICAN LIBERTY MORTGAGE INC	2	5	0.10%	100.00%	-16.67%
49	US MORTGAGE CORP.	2	6	0.10%	-33.33%	0.00%
49	LEADER ONE FINANCIAL CORP.	2	6	0.10%	-33.33%	-50.00%
49	SUCCESS MORTGAGE PARTNERS INC	2	7	0.10%	100.0%	-30.0%
49	SECURITYNATIONAL MORTGAGE COMPANY	2	7	0.10%	-33.33%	-30.00%



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49	MANN MORTGAGE LLC	2	7	0.1%	0.0%	0.0%
49	DIRECTORS MORTGAGE INC	2	7	0.1%	100.0%	-12.50%
49	MOUNTAIN AMERICA CREDIT UNION	2	8	0.1%	-60.0%	700.00%
49	THRIVE MORTGAGE LLC	2	9	0.10%	-33.33%	0.00%
49	PREMIER MORTGAGE RESOURCES	2	11	0.10%	-60.0%	-31.25%
49	ATLANTIC COAST MORTGAGE LLC	2	11	0.10%	-60.00%	22.22%
49	INTERCAP LENDING INC	2	12	0.10%	-33.33%	
69	CENTRAL PACIFIC BANK	1	1	0.05%		-50.00%
69	COASTAL FUNDING SLC INC	1	1	0.05%		
69	FRANKLIN ADVANTAGE INC	1	1	0.05%		
69	FIRST WESTERN MORTGAGE INC	1	1	0.05%		
69	EFINITY FINANCIAL INC	1	1	0.05%		
69	BANK OF UTAH	1	1	0.05%		-50.0%
69	BM REAL ESTATE SERVICES	1	1	0.05%		
69	GREENWAY MORTGAGE FUNDING CORP	1	1	0.05%		
69	MILEND INC	1	1	0.05%		-83.33%
69	NORTHPOINTE BANK	1	1	0.05%		-50.00%
69	TOTAL MORTGAGE SERVICES LLC	1	1	0.05%		0.00%
69	WESTERN OHIO MORTGAGE CORPORAT	1	1	0.05%		-50.0%
69	CAMBRIA FINANCIAL GROUP LLC	1	2	0.05%	0.0%	-33.33%
69	INTELLILOAN INC	1	2	0.05%		
69	NEW PENN FINANCIAL LLC	1	2	0.05%	0.0%	



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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
69	RESOURCE FINANCIAL SERVICES I	1	2	0.1%	0.0%	
69	SECURITY HOME MORTGAGE LLC	1	2	0.1%	0.0%	100.00%
69	TOWNEBANK	1	2	0.05%		-71.43%
69	WATERSTONE MORTGAGE CORP	1	2	0.05%		
69	COMPASS MORTGAGE INC	1	3	0.05%	0.00%	200.00%
69	EVERGREEN MONEYSOURCE MTG CO	1	3	0.05%	0.0%	0.0%
69	MEADOWBROOK FINANCIAL MORTGAGE	1	3	0.05%	0.0%	-25.00%
69	GOLDEN EMPIRE MORTGAGE INC	1	3	0.05%	0.0%	50.00%
69	PACIFIC RESIDENTIAL MORTGAGE LLC	1	3	0.05%	-50.0%	-76.92%
69	SALEM FIVE MORTGAGE CO LLC	1	3	0.05%	0.0%	-40.00%
69	FIRST FEDERAL SAVINGS BANK TWIN FALLS	1	4	0.05%	0.0%	-33.33%
69	COMMUNITY FIRST NATIONAL BANK	1	6	0.05%	-50.0%	
69	CONTOUR MORTGAGE CORP.	1	6	0.05%	-75.0%	-50.00%
69	AMERICAS MORTGAGE RESOURCE INC	1	7	0.05%	-66.67%	-12.50%
69	LOANDEPOT.COM	1	7	0.05%	-66.67%	40.00%

MARCH 2024 MONTHLY SUMMARY	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
Subtotal Top 100	2,058	6,037	100.0%	9.94%	-21.37%
Subtotal Non Top 100	0	74	0.0%	-100.00%	-90.57%
Total	2,058	6,111		8.32%	-27.79%



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HISTORICAL MARCH ENDORSEMENTS	LOANS
3/1/2020	2,913
3/1/2021	4,220
3/1/2022	6,510
3/1/2023	3,789
3/1/2024	2,058

Other resources:

FHA Single Family Production Reports

HECM Endorsement Summary Reports

Reverse Market Insight newsletters

HECM Snapshot reports







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