

NOVEMBER 2023



PUBLISHED 12.01.23



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This report only represents direct lender endorsements and does not include brokered or TPO originations. All non FHA-direct endorsements are reported by RMI's Originator Report.

RANK	LENDER	LOANS MONTH	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
1	FINANCE OF AMERICA REVERSE LLC	617	8,478	27.34%	-15.36%	-56.43%
2	MUTUAL OF OMAHA MORTGAGE INC	536	5,703	23.75%	-9.31%	7.34%
3	LONGBRIDGE FINANCIAL LLC	242	2,742	10.7%	2.11%	-44.71%
4	LIBERTY REVERSE MORTGAGE	120	1,445	5.3%	2.56%	-60.10%
5	FAIRWAY INDEPENDENT MORTGAGE CORP.	111	1,345	4.92%	33.73%	-47.60%
6	GOODLIFE HOME LOANS	81	550	3.59%	-34.15%	-33.01%
7	GUILD MORTGAGE CO.	58	512	2.57%	9.43%	
8	PLAZA HOME MORTGAGE INC	35	396	1.55%	-18.60%	-1.00%
9	MOVEMENT MORTGAGE LLC	30	191	1.33%	-21.05%	344.19%
10	HIGHTECHLENDING INC	28	437	1.24%	-20.00%	-51.71%

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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
11	SMARTFI HOME LOANS LLC	26	213	1.15%	13.04%	545.45%
12	OPEN MORTGAGE LLC	24	737	1.06%	-57.89%	-61.13%
13	CROSSCOUNTRY MORTGAGE	23	124	1.0%	9.52%	13.76%
	MONEY HOUSE INC	21	292	0.9%	-27.59%	-54.23%
15	ALL WESTERN MORTGAGE INC	18	124	0.80%		3000.00%
16	CALCON MUTUAL MORTGAGE LLC	16	194	0.71%	-5.88%	1,516.66%
17	ALL REVERSE MORTGAGE INC	15	200	0.66%	-28.57%	-66.50%
18	ADVISORS MORTGAGE GROUP LLC	13	216	0.58%	-45.83%	-67.07%
19	WATERMARK CAPITAL INC	12	85	0.53%	9.09%	
20	GUARANTEED RATE INC	11	58	0.49%	-35.29%	
20	AMERICAN PACIFIC MORTGAGE	11	221	0.49%	0.00%	-37.04%
22	BROKER SOLUTIONS INC	10	88	0.44%	-41.18%	-48.54%
23	MCM HOLDINGS INC	9	135	0.40%	-35.71%	-53.29%
23	SOUTH RIVER MORTGAGE LLC	9	182	0.40%	-85.00%	
25	PARAMOUNT RESIDENTIAL MORTGAGE GROUP	8	54	0.35%	166.67%	-73.0%
26	VIP MORTGAGE INC	7	98	0.31%	16.67%	-55.25%
26	ENNKAR INC	7	154	0.31%	-68.18%	33.91%
26	MID AMERICA MORTGAGE INC	7	428	0.31%	-83.72%	-38.94%
29	CARDINAL FINANCIAL CO.	6	13	0.27%	20.00%	
29	SUN AMERICAN MORTGAGE CO	6	66	0.27%	-14.29%	-77.85%
29	SUN WEST MORTGAGE CO INC	6	75	0.27%	-14.29%	-42.75%
29	THE FEDERAL SAVINGS BANK	6	93	0.27%	0.0%	-34.51%
33	AMERICA FIRST FEDERAL CREDIT UNION	5	31	0.22%	0.00%	-27.91%
33	BAY EQUITY LLC	5	37	0.22%	66.67%	-68.10%
33	CMG MORTGAGE INC	5	55	0.22%	-64.29%	1,275.0%
33	ACADEMY MORTGAGE CORP.	5	57	0.22%	25.00%	-58.99%

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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
37	CORNERSTONE MORTGAGE CO.	4	24	0.18%	0.00%	-7.69%
37	US MORTGAGE CORP.	4	26	0.2%	33.33%	0.00%
37	LAND-HOME FINANCIAL SERVICES	4	31	0.2%	0.00%	-65.17%
37	LEADER ONE FINANCIAL CORP.	4	39	0.18%	33.33%	-55.17%
37	NATIONWIDE MORTGAGE BANKERS INC	4	40	0.18%	-20.0%	-6.98%
37	ATLANTIC COAST MORTGAGE LLC	4	45	0.18%	33.33%	-37.50%
37	PREMIER MORTGAGE RESOURCES	4	58	0.18%	-50.00%	-59.72%
37	UNIVERSITY BANK	4	82	0.18%	-60.0%	331.58%
45	MORTGAGE ONE INC.	3	3	0.13%		
45	NJ LENDERS CORP	3	7	0.13%		133.33%
45	RESIDENTIAL WHOLESALE MORTGAGE INC	3	8	0.13%	200.0%	-68.0%
45	ARK-LA-TEX FINANCIAL SERVICES	3	8	0.13%	50.0%	
45	COMMUNITY FIRST NATIONAL BANK	3	16	0.13%	200.00%	
45	JET DIRECT FUNDING CORP	3	71	0.13%	-75.00%	-53.90%
51	CENTRAL COAST LENDING INC	2	6	0.09%	100.00%	100.0%
51	NATIONS RELIABLE LENDING LLC	2	7	0.09%		40.00%
51	MEADOWBROOK FINANCIAL MORTGAGE	2	12	0.09%	100.0%	-58.62%
51	LOANDEPOTCOM	2	24	0.09%	-50.0%	33.33%
51	NOVA FINANCIAL & INVESTMENTS CORP.	2	25	0.09%	0.00%	78.57%
51	NORWICH COMMERCIAL GROUP	2	30	0.09%	100.00%	-6.25%
51	PACIFIC RESIDENTIAL MORTGAGE LLC	2	35	0.09%	0.0%	59.09%
51	EAST COAST CAPITAL CORP	2	46	0.09%	-60.0%	-17.86%
51	AMERICAN FINANCIAL NETWORK INC	2	55	0.09%	-33.33%	-56.00%
51	TOTAL MEDIA MANAGEMENT LLC	2	81	0.09%	-50.0%	5.19%
61	UNITED NORTHERN MORTGAGE BANKERS LTD	1	1	0.04%		-66.67%



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61	SOUTHEAST MORTGAGE OF GEORGIA	1	1	0.04%		
61	IXONIA BANK	1	1	0.0%		
61	NORTHERN MORTGAGE SERVICES LLC	1	1	0.0%		
61	GREENWAY MORTGAGE FUNDING CORP	1	2	0.04%		-33.33%
61	GSF MORTGAGE CORP.	1	2	0.04%		
61	NETWORK FUNDING LP	1	2	0.04%		-71.43%
61	UNITED MORTGAGE CORP	1	3	0.04%	0.0%	-66.67%
61	COMPASS MORTGAGE INC	1	3	0.04%		-57.14%
61	T2 FINANCIAL LLC	1	4	0.04%	-66.67%	
61	ALLIED MORTGAGE GROUP INC	1	4	0.04%		300.00%
61	CLIFFCO INC	1	4	0.04%		-50.00%
61	ALCOVA MORTGAGE LLC	1	5	0.04%		-44.44%
61	CHURCHILL MORTGAGE CORP.	1	5	0.04%	0.0%	
61	EVERETT FINANCIAL	1	5	0.04%		-72.22%
61	GOLDENWEST FEDERAL CREDIT UNION	1	5	0.04%	0.0%	-28.57%
61	RADIUS FINANCIAL GROUP	1	6	0.04%	0.0%	
61	AMRES CORP.	1	6	0.04%		500.00%
61	HOMEOWNERS FINANCIAL GROUP USA LLC	1	7	0.04%		-61.11%
61	CARROLLTON MORTGAGE CO	1	8	0.04%		-71.43%
61	MOUNTAIN AMERICA CREDIT UNION	1	9	0.04%	-66.67%	80.00%
61	FIRST COLONY MORTGAGE CORP	1	9	0.04%	0.0%	800.00%
61	WALLICK & VOLK INC	1	10	0.04%	-50.0%	-44.44%



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RANK	LENDER	LOANS Month	LOANS ytd	% MARKET Share	% CHANGE Month	% CHANGE YTD
61	GOLDEN EMPIRE MORTGAGE INC	1	10	0.0%	0.0%	-47.37%
61	SALEM FIVE MORTGAGE CO LLC	1	12	0.0%	-50.0%	-14.29%
61	SECURITY HOME MORTGAGE LLC	1	12	0.04%		-53.85%
61	AMERICAN LIBERTY MORTGAGE INC	1	12	0.04%	0.0%	-78.18%
61	BANK OF UTAH	1	12	0.04%	-66.67%	-64.71%
61	CENTRAL PACIFIC BANK	1	13	0.04%		-18.75%
61	TJC MORTGAGE INC	1	14	0.04%	-50.0%	-78.46%
61	FIRST FEDERAL SAVINGS BANK TWIN FALLS	1	14	0.04%	0.0%	-50.0%
61	TOWNEBANK	1	17	0.04%		-43.33%
61	MANN MORTGAGE LLC	1	17	0.04%	-50.0%	-34.62%
61	MORIA DEVELOPMENT INC	1	24	0.04%	0.0%	-46.67%
61	AMERICAS MORTGAGE RESOURCE INC	1	26	0.04%	-50.0%	13.04%
61	DIRECTORS MORTGAGE INC	1	26	0.04%	-50.0%	-66.23%
61	PRIMARY RESIDENTIAL MORTGAGE INC	1	57	0.04%	-83.33%	-77.65%
61	NATIONWIDE EQUITIES CORP.	1	90	0.04%	-85.71%	-31.82%

NOVEMBER 2023 MONTHLY SUMMARY	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
Subtotal Top 100	2,257	27,067	100.0%	-13.79%	-42.42%
Subtotal Non Top 100	0	1,293	0.0%	-100.00%	-85.75%
Total	2,257	28,360		-15.37%	-49.43%



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HISTORICAL NOVEMBER ENDORSEMENTS	LOANS
11/1/2019	2,842
11/1/2020	3,561
11/1/2021	4,953
11/1/2022	3,272
11/1/2023	2,257

