

OCTOBER 2023



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This report only represents direct lender endorsements and does not include brokered or TPO originations. All non FHA-direct endorsements are reported by RMI's Originator Report.

RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
1	FINANCE OF AMERICA REVERSE LLC	729	7,861	27.33%	-7.60%	-57.70%
2	MUTUAL OF OMAHA MORTGAGE INC	591	5,167	22.16%	14.76%	6.01%
3	LONGBRIDGE FINANCIAL LLC	237	2,500	8.9%	-1.66%	-46.41%
4	GOODLIFE HOME LOANS	123	469	4.6%	64.00%	-40.63%
5	LIBERTY REVERSE MORTGAGE	117	1,325	4.39%	20.62%	-60.59%
6	FAIRWAY INDEPENDENT MORTGAGE CORP.	83	1,234	3.11%	-23.15%	-47.87%
7	SOUTH RIVER MORTGAGE LLC	60	173	2.25%	100.00%	
8	OPEN MORTGAGE LLC	57	713	2.14%	29.55%	-60.23%
9	GUILD MORTGAGE CO.	53	454	1.99%	-61.03%	
10	PLAZA HOME MORTGAGE INC	43	361	1.61%	4.88%	-3.22%
10	MID AMERICA MORTGAGE INC	43	421	1.61%	-2.27%	-34.63%

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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
12	MOVEMENT MORTGAGE LLC	38	161	1.42%	5.56%	312.82%
13	HIGHTECHLENDING INC	35	409	1.31%	-23.91%	-52.39%
14	MONEY HOUSE INC	29	271	1.1%	20.83%	-55.28%
15	ADVISORS MORTGAGE GROUP LLC	24	203	0.9%	71.43%	-68.33%
16	SMARTFI HOME LOANS LLC	23	187	0.86%	15.00%	567.86%
17	ENNKAR INC	22	147	0.82%	214.29%	59.78%
18	CROSSCOUNTRY MORTGAGE	21	101	0.79%	50.00%	7.45%
18	ALL REVERSE MORTGAGE INC	21	185	0.79%	0.00%	-67.31%
20	GUARANTEED RATE INC	17	47	0.64%	70.00%	
20	BROKER SOLUTIONS INC	17	78	0.64%	325.00%	-52.44%
20	CALCON MUTUAL MORTGAGE LLC	17	178	0.64%	30.77%	2,442%
23	CMG MORTGAGE INC	14	50	0.52%	40.00%	1150.00%
23	MCM HOLDINGS INC	14	126	0.52%	27.27%	-53.16%
25	JET DIRECT FUNDING CORP	12	68	0.45%	140.00%	-53.74%
26	WATERMARK CAPITAL INC	11	73	0.41%	10.0%	
26	AMERICAN PACIFIC MORTGAGE	11	210	0.41%	-52.17%	-34.38%
28	UNIVERSITY BANK	10	78	0.37%	233.33%	766.67%
29	PREMIER MORTGAGE RESOURCES	8	54	0.30%	33.33%	-60.87%
30	SUN AMERICAN MORTGAGE CO	7	60	0.26%	-12.50%	-78.57%
30	SUN WEST MORTGAGE CO INC	7	69	0.26%	0.0%	-43.44%
30	NATIONWIDE EQUITIES CORP.	7	89	0.26%	-12.5%	-31.01%
33	PRIMARY RESIDENTIAL MORTGAGE INC	6	56	0.22%	0.0%	-76.76%
33	THE FEDERAL SAVINGS BANK	6	87	0.22%	-33.33%	-36.50%
33	VIP MORTGAGE INC	6	91	0.22%	-62.50%	-57.08%
36	CARDINAL FINANCIAL CO.	5	7	0.19%	400.0%	
36	INTERCAP LENDING INC	5	14	0.19%	66.67%	

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Data Source: Reverse Market Insight, LLC





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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
36	AMERICA FIRST FEDERAL CREDIT UNION	5	26	0.19%	-16.67%	-33.33%
36	THRIVE MORTGAGE LLC	5	29	0.2%	66.67%	-49.12%
36	NATIONWIDE MORTGAGE BANKERS INC	5	36	0.2%	66.67%	-12.20%
36	EAST COAST CAPITAL CORP	5	44	0.19%	150.0%	-18.52%
42	CORNERSTONE MORTGAGE CO.	4	20	0.15%	300.0%	-13.04%
42	LOANDEPOTCOM	4	22	0.15%	300.00%	29.41%
42	LAND-HOME FINANCIAL SERVICES	4	27	0.15%	-33.33%	-67.07%
42	CONTOUR MORTGAGE CORP.	4	29	0.15%		3.57%
42	ACADEMY MORTGAGE CORP.	4	52	0.15%	0.00%	-60.61%
42	TOTAL MEDIA MANAGEMENT LLC	4	79	0.15%	-33.33%	11.27%
48	T2 FINANCIAL LLC	3	3	0.11%		
48	MOUNTAIN AMERICA CREDIT UNION	3	8	0.11%		60.00%
48	BANK OF UTAH	3	11	0.11%	50.00%	-63.33%
48	US MORTGAGE CORP.	3	22	0.11%	0.00%	-15.38%
48	BAY EQUITY LLC	3	32	0.11%	-40.00%	-70.91%
48	LEADER ONE FINANCIAL CORP.	3	35	0.11%	0.00%	-57.83%
48	ATLANTIC COAST MORTGAGE LLC	3	41	0.11%	50.0%	-37.88%
48	PARAMOUNT RESIDENTIAL MORTGAGE GROUP INC	3	46	0.11%	-70.0%	-76.04%
48	AMERICAN FINANCIAL NETWORK INC	3	53	0.11%	-40.00%	-52.25%
57	BM REAL ESTATE SERVICES	2	3	0.07%	100.00%	0.0%
57	AMERICAN SECURITY MORTGAGE CORP	2	3	0.07%		200.00%
57	OAKSTAR BANK NA	2	4	0.07%		0.00%
57	TIDEWATER MORTGAGE SERVICES INC	2	4	0.07%		-55.56%
57	ARK-LA-TEX FINANCIAL SERVICES	2	5	0.07%	0.0%	
57	UTAH MORTGAGE LOAN CORP	2	6	0.07%	100.0%	100.00%



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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
57	SHAMROCK FINANCIAL CORP.	2	8	0.07%		700.0%
57	CAMBRIA FINANCIAL GROUP LLC	2	9	0.1%	100.0%	-25.00%
57	WALLICK & VOLK INC	2	9	0.1%		-43.75%
57	SALEM FIVE MORTGAGE CO LLC	2	11	0.07%		-8.33%
57	TJC MORTGAGE INC	2	13	0.07%	100.0%	-75.93%
57	MANN MORTGAGE LLC	2	16	0.07%	-33.33%	-23.81%
57	MASON MCDUFFIE MORTGAGE CORP	2	20	0.07%	-50.0%	
57	SUCCESS MORTGAGE PARTNERS INC	2	22	0.07%	0.0%	-31.25%
57	NOVA FINANCIAL & INVESTMENTS CORP.	2	23	0.07%		91.67%
57	DIRECTORS MORTGAGE INC	2	25	0.07%	100.00%	-66.67%
57	AMERICAS MORTGAGE RESOURCE INC	2	25	0.07%	-50.0%	13.64%
57	SECURITYNATIONAL MORTGAGE CO.	2	27	0.07%	0.0%	-37.21%
57	PACIFIC RESIDENTIAL MORTGAGE LLC	2	33	0.07%	-71.43%	65.0%
76	ST FIN CORP DBA STAR FINANCIAL	1	1	0.04%		
76	PREMIER MORTGAGE SERVICES INC	1	1	0.04%		
76	MEGASTAR FINANCIAL CORP	1	1	0.04%		0.00%
76	UNITED MORTGAGE CORP	1	2	0.04%		-77.78%
76	GROUP MORTGAGE LLC	1	2	0.04%		
76	FLAT BRANCH MORTGAGE INC	1	2	0.04%		
76	ACRE MORTGAGE & FINANCIAL INC	1	2	0.04%	0.0%	100.00%
76	1ST PREFERENCE MORTGAGE CORP	1	2	0.04%		-33.33%
76	SFMC LP	1	4	0.04%		-55.56%



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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
76	GOLDENWEST FEDERAL CREDIT UNION	1	4	0.0%		-42.86%
76	CENTRAL COAST LENDING INC	1	4	0.0%	0.0%	33.33%
76	CHURCHILL MORTGAGE CORP.	1	4	0.04%	0.00%	
76	RADIUS FINANCIAL GROUP	1	5	0.04%	-66.67%	
76	RESIDENTIAL WHOLESALE MORTGAGE INC	1	5	0.04%		-75.00%
76	ALLIED FIRST BANK SB	1	5	0.04%	0.0%	
76	AMERICAN NATIONWIDE MORTGAGE CO.	1	6	0.04%	-50.0%	200.00%
76	CITY FIRST MORTGAGE SERVICES LLC	1	6	0.04%	-50.0%	
76	FIRST ALLIANCE HOME MORTGAGE LLC	1	8	0.04%		-50.00%
76	FIRST COLONY MORTGAGE CORP	1	8	0.04%	0.0%	700.00%
76	GOLDEN EMPIRE MORTGAGE INC	1	9	0.04%		-43.75%
76	AUGUSTA FINANCIAL INC	1	9	0.04%	-50.0%	350.00%
76	AMCAP MORTGAGE LTD	1	9	0.04%		-59.09%
76	MEADOWBROOK FINANCIAL MORTGAGE	1	10	0.04%	-50.0%	-65.52%
76	AMERICAN LIBERTY MORTGAGE INC	1	11	0.04%		-78.85%
76	FIRST FEDERAL SAVINGS BANK TWIN FALLS	1	13	0.04%		-51.85%
76	COMMUNITY FIRST NATIONAL BANK	1	13	0.04%	-66.67%	
76	MORIA DEVELOPMENT INC	1	23	0.04%	0.0%	-45.24%
76	NORWICH COMMERCIAL GROUP	1	28	0.04%	-50.0%	0.00%
76	MAGNOLIA BANK INC	1	38	0.04%	-66.67%	-75.64%



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OCTOBER 2023 MONTHLY SUMMARY	LOANS MONTH	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
Subtotal Top 100	2,667	24,893	100.0%	3.73%	-44.07%
Subtotal Non Top 100	0	1,210	0.0%	-100.00%	-85.43%
Total	2,667	26,103		2.03%	-50.57%

HISTORICAL OCTOBER ENDORSEMENTS	LOANS
10/1/2019	3,296
10/1/2020	3,737
10/1/2021	5,029
10/1/2022	3,504
10/1/2023	2,667

