

# JUNE 2023



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This report only represents direct lender endorsements and does not include brokered or TPO originations. All non FHA-direct endorsements are reported by RMI's Originator Report.

RANK	LENDER	LOANS Month	LOANS ytd	% MARKET Share	% CHANGE Month	% CHANGE Ytd
1	FINANCE OF AMERICA REVERSE LLC	695	1,503	27.14%	318.67%	-54.52%
2	MUTUAL OF OMAHA MORTGAGE INC	499	2,872	19.48%	-11.99%	-4.36%
3	LONGBRIDGE FINANCIAL LLC	245	1,493	9.6%	2.94%	-41.52%
4	LIBERTY REVERSE MORTGAGE	137	808	5.4%	3.79%	-67.51%
5	CHERRY CREEK MORTGAGE CO INC	127	526	4.96%	35.11%	-12.62%
6	FAIRWAY INDEPENDENT MORTGAGE CORP.	114	785	4.45%	-14.29%	-47.63%
7	OPEN MORTGAGE LLC	76	514	2.97%	-36.13%	-57.97%
8	HIGHTECHLENDING INC	69	230	2.69%	60.47%	-63.72%
9	AMERICAN ADVISORS GROUP	57	2,971	2.23%		-69.89%
10	MID AMERICA MORTGAGE INC	41	261	1.60%	0.00%	-36.19%

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## LET REVERSE MORTGAGE POPULARITY DO THE TALKING

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### direct endorsements

RANK	LENDER	LOANS Month	LOANS ytd	% MARKET Share	% CHANGE Month	% CHANGE YTD
11	PLAZA HOME MORTGAGE INC	32	200	1.25%	14.29%	-6.10%
12	SMARTFI HOME LOANS LLC	30	104	1.17%	30.43%	642.86%
12	AMERICAN PACIFIC MORTGAGE	30	128	1.2%	200.00%	-33.33%
14	MONEY HOUSE INC	26	150	1.0%	-13.33%	-61.34%
15	CALCON MUTUAL MORTGAGE LLC	25	113	0.98%	31.58%	3666.67%
16	ADVISORS MORTGAGE GROUP LLC	22	123	0.86%	-4.35%	-75.79%
17	MOVEMENT MORTGAGE LLC	16	52	0.62%	23.08%	136.36%
18	ALL WESTERN MORTGAGE INC	15	46	0.59%	-6.25%	1050.00%
18	ALL REVERSE MORTGAGE INC	15	108	0.59%	-11.76%	-68.24%
20	GUILD MORTGAGE COMPANY	13	13	0.51%		
21	THE FEDERAL SAVINGS BANK	12	53	0.47%	-14.29%	-38.37%
21	ENNKAR INC	12	77	0.47%	-20.00%	327.78%
23	JET DIRECT FUNDING CORP	10	44	0.39%	150.00%	-58.10%
23	MCM HOLDINGS INC	10	80	0.39%	66.67%	-48.72%
25	PREMIER MORTGAGE RESOURCES	9	35	0.35%	200.0%	-55.13%
25	SUN WEST MORTGAGE CO INC	9	46	0.35%	12.50%	-41.03%
25	VIP MORTGAGE INC	9	55	0.35%	-25.00%	-57.69%
28	SUN AMERICAN MORTGAGE CO	8	38	0.31%	14.29%	-81.37%
29	SOUTH RIVER MORTGAGE LLC	7	19	0.27%	0.00%	
29	NATIONWIDE MORTGAGE BANKERS INC	7	24	0.27%	133.33%	4.35%
29	WATERMARK CAPITAL INC	7	34	0.27%	-30.0%	
32	THRIVE MORTGAGE LLC	6	19	0.23%	100.0%	-32.14%
32	ACADEMY MORTGAGE CORP.	6	34	0.23%	200.00%	-60.00%
32	AMERICAN FINANCIAL NETWORK INC	6	37	0.23%	20.00%	-22.92%
32	TOTAL MEDIA MANAGEMENT LLC	6	49	0.23%	0.0%	28.95%
32	NATIONWIDE EQUITIES CORP.	6	57	0.23%	-60.00%	-48.18%



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### direct endorsements

RANK	LENDER	LOANS Month	LOANS ytd	% MARKET Share	% CHANGE Month	% CHANGE YTD
32	TRUST MORTGAGE LENDING CORP	6	68	0.23%	-72.73%	38.78%
38	CMG MORTGAGE INC	5	10	0.2%	25.00%	233.33%
38	ATLANTIC COAST MORTGAGE LLC	5	24	0.2%	-28.57%	-31.43%
38	UNIVERSITY BANK	5	51	0.20%	-37.5%	
41	NOVA FINANCIAL & INVESTMENTS CORP.	4	16	0.16%	33.33%	166.67%
41	BAY EQUITY LLC	4	17	0.16%	0.00%	-75.36%
41	LEADER ONE FINANCIAL CORP.	4	22	0.16%	33.33%	-55.10%
41	CROSSCOUNTRY MORTGAGE	4	53	0.16%	100.00%	20.45%
45	AMRES CORP.	3	4	0.12%		
45	BANK OF UTAH	3	5	0.12%		-77.27%
45	AMERICA FIRST FEDERAL CREDIT UNION	3	8	0.12%	200.0%	-63.64%
45	HOMETOWN LENDERS LLC	3	12	0.12%		-67.57%
45	NORWICH COMMERCIAL GROUP	3	17	0.12%	50.00%	-26.09%
45	SECURITYNATIONAL MORTGAGE COMPANY	3	18	0.12%		-43.75%
45	CONTOUR MORTGAGE CORP.	3	20	0.12%	0.00%	100.0%
45	EAST COAST CAPITAL CORP	3	30	0.12%	-50.00%	15.38%
45	PRIMARY RESIDENTIAL MORTGAGE INC	3	36	0.12%	-40.0%	-78.18%
45	BROKER SOLUTIONS INC	3	45	0.12%	-50.0%	-48.28%
45	GOODLIFE HOME LOANS	3	208	0.12%	-93.62%	-37.16%
56	EQUITY LOANS LLC	2	2	0.08%		100.0%
56	GUARANTEED RATE INC	2	2	0.08%		
56	DAS ACQUISITION CO LLC	2	4	0.08%		100.00%
56	CARROLLTON MORTGAGE CO	2	5	0.08%	100.0%	-68.75%
56	CENTRAL PACIFIC BANK	2	6	0.08%	100.0%	-45.45%
56	TJC MORTGAGE INC	2	7	0.08%	0.0%	-80.00%



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RANK	LENDER	LOANS Month	LOANS ytd	% MARKET Share	% CHANGE Month	% CHANGE Ytd
56	EVERGREEN MONEYSOURCE MTG CO	2	8	0.08%	100.0%	0.0%
56	HARTFORD FUNDING LTD	2	8	0.1%		0.00%
56	US MORTGAGE CORP.	2	9	0.1%		-52.63%
56	MANN MORTGAGE LLC	2	9	0.08%		-30.77%
56	MASON MCDUFFIE MORTGAGE CORP	2	9	0.08%	0.0%	
56	CORNERSTONE MORTGAGE COMPANY	2	10	0.08%	-33.33%	-50.00%
56	SUCCESS MORTGAGE PARTNERS INC	2	13	0.08%	100.0%	-18.75%
56	LAND-HOME FINANCIAL SERVICES	2	13	0.08%	100.0%	-77.19%
56	MORIA DEVELOPMENT INC	2	13	0.08%	100.0%	-60.61%
56	FAMILY FIRST FUNDING LLC	2	14	0.08%	0.00%	-39.13%
56	PACIFIC RESIDENTIAL MORTGAGE LLC	2	17	0.08%	0.0%	142.86%
56	PARAMOUNT RESIDENTIAL MORTGAGE GROUP	2	21	0.08%	-50.0%	-85.71%
56	MAGNOLIA BANK INC	2	30	0.08%	-60.0%	-70.3%
56	HOMEBRIDGE FINANCIAL SERVICES INC	2	56	0.08%	-83.33%	-63.64%
76	LADERA LENDING INC	1	1	0.04%		
76	GROUP MORTGAGE LLC	1	1	0.04%		
76	GSF MORTGAGE CORP.	1	1	0.04%		
76	FLAT BRANCH MORTGAGE INC	1	1	0.04%		
76	GOLDENWEST FEDERAL CREDIT UNION	1	1	0.04%		-85.71%
76	CHURCHILL MORTGAGE CORP.	1	1	0.04%		
76	COMMUNITY FIRST NATIONAL BANK	1	1	0.04%		
76	ALLIED FIRST BANK SB	1	1	0.04%		



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RANK	LENDER	LOANS Month	LOANS ytd	% MARKET Share	% CHANGE Month	% CHANGE Ytd
76	EVERETT FINANCIAL	1	2	0.0%		-83.33%
76	COMPASS MORTGAGE INC	1	2	0.0%		-50.00%
76	AMERICAN BANCSHARES MORTGAGE CORP.	1	2	0.04%	0.00%	0.00%
76	SUMMIT MORTGAGE CORP.	1	2	0.04%		-50.00%
76	WATERSTONE MORTGAGE CORP	1	2	0.04%	0.00%	
76	NATIONS RELIABLE LENDING LLC	1	3	0.04%	-50.0%	0.0%
76	FIRST COLONY MORTGAGE CORP	1	3	0.04%		
76	SUMMIT FUNDING INC	1	3	0.04%		-57.14%
76	SFMC LP	1	3	0.04%		-40.00%
76	MOUNTAIN AMERICA CREDIT UNION	1	4	0.04%		0.00%
76	AUGUSTA FINANCIAL INC	1	5	0.04%	0.0%	400.00%
76	NORTHPOINTE BANK	1	5	0.04%	-50.0%	0.00%
76	SHAMROCK FINANCIAL CORP.	1	5	0.04%	0.0%	
76	SECURITY HOME MORTGAGE LLC	1	5	0.04%	-50.0%	-70.59%
76	JAMES B NUTTER AND COMPANY	1	7	0.04%	-83.33%	133.33%
76	WALLICK & VOLK INC	1	7	0.04%		-22.22%
76	FIRST FEDERAL SAVINGS BANK TWIN FALLS	1	10	0.04%		-50.00%
76	FINANCE OF AMERICA MORTGAGE LLC	1	11	0.04%		-98.10%
76	UNIVERSAL LENDING CORP.	1	12	0.04%	-50.0%	-76.47%
76	TOWNEBANK	1	12	0.04%	-66.67%	-20.00%
76	LOANDEPOTCOM	1	13	0.04%	-80.0%	116.67%
76	AMERICAS MORTGAGE RESOURCE INC	1	14	0.04%	-66.67%	-6.67%
76	BANK OF ENGLAND	1	16	0.04%	-75.0%	-70.91%
76	DIRECTORS MORTGAGE INC	1	18	0.04%	-83.33%	-60.87%





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JUNE 2023 MONTHLY SUMMARY	LOANS Month	LOANS ytd	% MARKET Share	% CHANGE Month	% CHANGE YTD
Subtotal Top 100	2,561	14,800	100.0%	26.03%	-52.26%
Subtotal Non Top 100	0	240	0.0%	-100.00%	-94.56%
Total	2,561	15,040		24.74%	-57.54%

HISTORICAL JUNE ENDORSEMENTS	LOANS
6/1/2019	2,546
6/1/2020	4,209
6/1/2021	4,160
6/1/2022	5,937
6/1/2023	2,561

