

December 2021

DIRECT LENDER RETAIL HECM ENDORSEMENTS



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This report only represents direct lender endorsements and does not include brokered or TPO originations. All non FHA-direct endorsements are reported by RMI's Originator Report.

RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
1	AMERICAN ADVISORS GROUP	1,530	17,096	29.32%	-0.13%	18.44%
2	FINANCE OF AMERICA REVERSE LLC	560	4,636	10.73%	48.94%	12.83%
3	MUTUAL OF OMAHA MORTGAGE INC	483	3,667	9.3%	37.61%	39.86%
4	REVERSE MORTGAGE FUNDING LLC	387	5,355	7.4%	-20.21%	30.36%
5	LONGBRIDGE FINANCIAL LLC	372	2,771	7.13%	2.20%	70.52%
6	LIBERTY REVERSE MORTGAGE	366	3,841	7.01%	-19.38%	7.05%
7	FAIRWAY INDEPENDENT MORTGAGE CORP.	214	1,688	4.10%	28.92%	-11.34%
8	OPEN MORTGAGE LLC	191	2,316	3.66%	-13.96%	34.34%
9	FINANCE OF AMERICA MORTGAGE LLC	112	658	2.15%	194.74%	31.08%
10	HIGHTECHLENDING INC	79	1,068	1.51%	-19.39%	28.52%

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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
11	CHERRY CREEK MORTGAGE CO INC	76	560	1.46%	442.86%	5.66%
12	MID AMERICA MORTGAGE INC	64	516	1.23%	10.34%	224.53%
13	ADVISORS MORTGAGE GROUP LLC	59	727	1.1%	-21.33%	36.14%
14	ALL REVERSE MORTGAGE INC	58	488	1.1%	9.43%	1.67%
15	MONEY HOUSE INC	43	529	0.82%	-4.44%	69.01%
16	SUN AMERICAN MORTGAGE CO	34	331	0.65%	47.83%	83.89%
17	PREMIUM SECURITY INC	33	472	0.63%	-41.07%	139.59%
18	PARAMOUNT RESIDENTIAL MORTGAGE GROUP INC	30	125	0.57%	25.00%	135.85%
19	PLAZA HOME MORTGAGE INC	26	189	0.50%	4.00%	-19.57%
20	AMERICAN PACIFIC MORTGAGE	25	276	0.48%	-13.79%	11.29%
21	HOMEBRIDGE FINANCIAL SERVICES INC	20	181	0.38%	-13.04%	-16.59%
22	SUN WEST MORTGAGE CO INC	19	133	0.36%	72.73%	60.24%
22	UNIVERSAL LENDING CORP.	19	141	0.36%	216.67%	1.44%
22	VIP MORTGAGE INC	19	190	0.36%	90.00%	26.67%
25	MAGNOLIA BANK INC	18	240	0.34%	-10.0%	39.53%
26	JET DIRECT FUNDING CORP	17	207	0.33%	70.00%	45.77%
27	PREMIER MORTGAGE RESOURCES	16	114	0.31%	60.00%	0.00%
27	MCM HOLDINGS INC	16	313	0.31%	100.00%	125.18%
29	ACADEMY MORTGAGE CORP.	15	101	0.29%	150.00%	-11.40%
29	BROKER SOLUTIONS INC	15	161	0.29%	-37.5%	-23.33%
29	MIDWEST LOAN SOLUTIONS INC	15	163	0.29%	15.38%	15.60%
29	NATIONWIDE EQUITIES CORP.	15	292	0.29%	-40.0%	-4.26%
33	PRIMARY RESIDENTIAL MORTGAGE INC	14	31	0.27%	100.00%	55.00%
34	THE FEDERAL SAVINGS BANK	13	181	0.25%	-50.00%	25.69%
35	GOODLIFE HOME LOANS	11	604	0.21%	-38.89%	99.34%
36	ALPHA MORTGAGE CORP.	10	100	0.19%	66.67%	13.64%



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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE
36	RESIDENTIAL HOME FUNDING CORP	10	103	0.19%	0.00%	232.26%
38	CROSSCOUNTRY MORTGAGE	9	47	0.2%	50.00%	-24.19%
38	INTERCONTINENTAL CAPITAL GROUP	9	58	0.2%	80.00%	-14.71%
38	LEADER ONE FINANCIAL CORP.	9	86	0.17%	50.0%	1.18%
41	AMERICA FIRST FEDERAL CREDIT UNION	7	45	0.13%	-12.5%	-6.25%
41	DIRECTORS MORTGAGE INC	7	65	0.13%	40.00%	41.30%
41	BANK OF ENGLAND	7	82	0.13%	-22.22%	-23.36%
44	TOP FLITE FINANCIAL INC	6	44	0.11%	-14.29%	1,000.0%
44	AMERICAN LIBERTY MORTGAGE INC	6	55	0.11%	0.00%	-5.17%
44	BAY EQUITY LLC	6	73	0.11%	-40.00%	73.81%
47	MILEND INC	5	17	0.10%	150.0%	-10.53%
47	SECURITY HOME MORTGAGE LLC	5	26	0.10%	150.00%	160.00%
47	SECURITYNATIONAL MORTGAGE CORP.	5	38	0.10%	25.00%	40.74%
47	TRUST MORTGAGE LENDING CORP	5	44	0.10%	400.00%	37.50%
47	SIMONICH CORP.	5	44	0.10%	0.00%	-2.22%
47	MORIA DEVELOPMENT INC	5	48	0.10%	0.00%	50.00%
47	ATLANTIC COAST MORTGAGE LLC	5	56	0.10%	150.0%	-23.29%
47	LAND-HOME FINANCIAL SERVICES	5	68	0.10%	-50.0%	-36.45%
55	GOLDWATER BANK NA	4	28	0.08%	300.00%	40.00%
55	EAST COAST CAPITAL CORP	4	32	0.08%	300.00%	-49.21%
55	CARROLLTON MORTGAGE CO	4	33	0.08%	-42.86%	65.00%
55	QUONTIC BANK FSB	4	50	0.08%	-33.33%	25.00%
55	FAMILY FIRST FUNDING LLC	4	52	0.08%	0.0%	8.33%
55	AMERICAN FINANCIAL NETWORK INC	4	106	0.08%	-33.33%	-46.46%
61	JAMES B NUTTER AND CORP.	3	11	0.06%		-50.00%



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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
61	DIGNIFIED HOME LOANS LLC	3	18	0.1%	200.0%	0.00%
61	FIRST FEDERAL SAVINGS BANK TWIN FALLS	3	20	0.1%	0.0%	-35.48%
61	NATIONWIDE MORTGAGE BANKERS INC	3	27	0.06%	200.00%	-58.46%
61	HOME MORTGAGE ALLIANCE CORP.	3	33	0.06%	200.0%	-31.25%
61	US MORTGAGE CORP.	3	34	0.06%	50.00%	41.67%
61	NORWICH COMMERCIAL GROUP	3	38	0.06%	-25.0%	11.76%
61	THRIVE MORTGAGE LLC	3	56	0.06%	-70.0%	12.00%
61	MORTGAGE MASTER SERVICE CORP	3	60	0.06%	-25.0%	-15.49%
70	TJC MORTGAGE INC	2	3	0.04%		0.00%
70	HARTFORD FUNDING LTD	2	5	0.04%		-68.75%
70	SUMMIT MORTGAGE CORP.	2	8	0.04%		100.00%
70	CMG MORTGAGE INC	2	9	0.04%		-64.0%
70	ASPIRE FINANCIAL INC	2	15	0.04%	100.0%	-44.44%
70	HOMEOWNERS FINANCIAL GROUP USA LLC	2	21	0.04%	-66.67%	50.00%
70	CORNERSTONE MORTGAGE CORP.	2	25	0.04%	100.0%	47.06%
70	SUCCESS MORTGAGE PARTNERS INC	2	37	0.04%	100.0%	-24.49%
70	BANK OF UTAH	2	39	0.04%	-71.43%	14.71%
70	HOMETOWN LENDERS LLC	2	68	0.04%	-80.0%	61.9%
80	SIWELL INC	1	1	0.02%		-50.00%
80	GROUP MORTGAGE LLC	1	1	0.02%		-50.00%
80	PLATINUM HOME MORTGAGE CORP	1	2	0.02%	0.0%	
80	NATIONS LENDING CORP	1	2	0.02%		-50.0%



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RANK	LENDER	LOANS Month	LOANS Ytd	% MARKET Share	% CHANGE Month	% CHANGE
80	DAS ACQUISITION CO LLC	1	2	0.0%	MONTH	-33.33%
80	EQUITY LOANS LLC	1	2	0.0%		-75.00%
80	GRANDE HOMES	1	2	0.02%	0.00%	
80	CENTRAL COAST LENDING INC	1	3	0.02%		
80	SFMC LP	1	4	0.02%		-77.78%
80	CALCON MUTUAL MORTGAGE LLC	1	4	0.02%		100.0%
80	CRESTLINE FUNDING CORP.	1	4	0.02%		-69.23%
80	CONTOUR MORTGAGE CORP.	1	4	0.02%		-66.67%
80	DATA MORTGAGE DBA ESSEX MORTGAGE	1	4	0.02%		
80	DRAPER AND KRAMER MORTGAGE	1	4	0.02%	0.0%	33.33%
80	MORTGAGE INVESTORS GROUP	1	4	0.02%	0.0%	-33.33%
80	MORTGAGE NETWORK INC	1	6	0.02%		-50.00%
80	MOUNTAIN AMERICA CREDIT UNION	1	6	0.02%		20.00%
80	HALLMARK HOME MORTGAGE LLC	1	6	0.02%		-25.00%
80	UNIVERSAL MORTGAGE AND FINANCE	1	7	0.02%		16.67%
80	MIDWEST EQUITY MORTGAGE	1	8	0.02%	-50.0%	33.33%
80	CLIFFCO INC	1	10	0.02%		150.00%
80	CENTRAL PACIFIC BANK	1	11	0.02%		-31.25%
80	SIERRA PACIFIC MORTGAGE CO INC	1	12	0.02%	0.0%	-14.29%
80	WALLICK & VOLK INC	1	13	0.02%		0.00%
80	CHOICE LENDING CORP.	1	13	0.02%	0.0%	44.44%
80	FIRST ALLIANCE HOME MORTGAGE LLC	1	13	0.02%		-50.00%
80	EVERGREEN MONEYSOURCE MTG CO	1	14	0.02%	-50.0%	-17.65%
80	LOANDEPOTCOM	1	14	0.02%		-60.00%
80	RESIDENTIAL WHOLESALE MORTGAGE INC	1	15	0.02%	0.0%	1400.00%
80	SALEM FIVE MORTGAGE CO LLC	1	16	0.02%	-50.0%	-36.00%
80	MOVEMENT MORTGAGE LLC	1	18	0.02%	0.0%	-47.06%



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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
80	NOVA FINANCIAL & INVESTMENTS CORP.	1	18	0.0%	-50.0%	-14.29%
80	MEADOWBROOK FINANCIAL MORTGAGE	1	19	0.0%		-54.76%
80	AMERIFIRST FINANCIAL INC	1	31	0.02%	-75.00%	121.43%
80	AMERICAS MORTGAGE RESOURCE INC	1	36	0.02%	-83.33%	0.00%
80	TOWNEBANK	1	38	0.02%	0.00%	-22.45%
80	TOTAL MEDIA MANAGEMENT LLC	1	41	0.02%	-50.00%	-22.64%

DECEMBER 2021 MONTHLY SUMMARY	LOANS MONTH	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
Subtotal Top 100	5,218	52,696	100.0%	6.06%	21.83%
Subtotal Non Top 100	0	324	0.0%	-100.00%	-76.96%
Total	5,218	53,020		5.35%	18.72%

HISTORICAL DECEMBER ENDORSEMENTS	LOANS
12/1/2017	4,765
12/1/2018	1,751
12/1/2019	2,461
12/1/2020	4,097
12/1/2021	5,218

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