

# November 2021

DIRECT LENDER RETAIL HECM ENDORSEMENTS



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This report only represents direct lender endorsements and does not include brokered or TPO originations. Due to the government shutdown several loan endorsements may have been delayed.

RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
1	AMERICAN ADVISORS GROUP	1,532	15,566	30.93%	-2.17%	17.51%
2	REVERSE MORTGAGE FUNDING LLC	485	4,968	9.79%	1.89%	35.22%
3	LIBERTY REVERSE MORTGAGE	454	3,475	9.2%	-26.18%	3.76%
4	FINANCE OF AMERICA REVERSE LLC	376	4,076	7.6%	-6.23%	12.53%
5	LONGBRIDGE FINANCIAL LLC	364	2,399	7.35%	25.09%	67.29%
6	MUTUAL OF OMAHA MORTGAGE INC	351	3,184	7.09%	-10.23%	35.95%
7	OPEN MORTGAGE LLC	222	2,125	4.48%	31.36%	42.43%
8	FAIRWAY INDEPENDENT MORTGAGE CORP.	166	1,474	3.35%	53.70%	-15.77%
9	HIGHTECHLENDING INC	98	989	1.98%	-19.67%	27.61%
10	ADVISORS MORTGAGE GROUP LLC	75	668	1.51%	29.31%	40.34%

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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
11	MID AMERICA MORTGAGE INC	58	452	1.17%	34.88%	225.18%
12	PREMIUM SECURITY INC	56	439	1.13%	-3.45%	149.43%
	ALL REVERSE MORTGAGE INC	53	430	1.1%	51.43%	-2.93%
	MONEY HOUSE INC	45	486	0.9%	0.00%	72.34%
15	FINANCE OF AMERICA MORTGAGE LLC	38	546	0.77%	-26.92%	16.42%
16	AMERICAN PACIFIC MORTGAGE	29	251	0.59%	20.83%	9.13%
17	THE FEDERAL SAVINGS BANK	26	168	0.52%	44.44%	28.24%
18	PLAZA HOME MORTGAGE INC	25	163	0.50%	-3.85%	-26.24%
18	NATIONWIDE EQUITIES CORP.	25	277	0.50%	47.06%	3.36%
20	PARAMOUNT RESIDENTIAL MORTGAGE GROUP INC	24	95	0.48%	60.00%	90.0%
20	BROKER SOLUTIONS INC	24	146	0.48%	100.00%	-23.16%
22	HOMEBRIDGE FINANCIAL SERVICES INC	23	161	0.46%	43.75%	-18.27%
22	SUN AMERICAN MORTGAGE CO	23	297	0.46%	-17.86%	72.67%
24	MAGNOLIA BANK INC	20	222	0.40%	-4.76%	44.16%
25	GOODLIFE HOME LOANS	18	593	0.36%	-59.09%	119.63%
26	CHERRY CREEK MORTGAGE CO INC	14	484	0.28%	-53.33%	5.45%
27	MIDWEST LOAN SOLUTIONS INC	13	148	0.26%	0.00%	22.31%
28	SUN WEST MORTGAGE CO INC	11	114	0.22%	-26.67%	50.00%
29	THRIVE MORTGAGE LLC	10	53	0.20%	150.00%	29.27%
29	LAND-HOME FINANCIAL SERVICES	10	63	0.20%	66.67%	-33.68%
29	HOMETOWN LENDERS LLC	10	66	0.20%	100.0%	100.00%
29	BAY EQUITY LLC	10	67	0.20%	11.11%	97.06%
29	RESIDENTIAL HOME FUNDING CORP	10	93	0.20%	66.67%	481.25%
29	PREMIER MORTGAGE RESOURCES	10	98	0.20%	25.00%	-5.77%
29	VIP MORTGAGE INC	10	171	0.20%	-52.38%	37.90%
29	JET DIRECT FUNDING CORP	10	190	0.20%	-61.54%	43.94%



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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
37	BANK OF ENGLAND	9	75	0.18%	350.00%	-24.24%
38	AMERICA FIRST FEDERAL CREDIT UNION	8	38	0.2%	166.67%	-19.15%
38	MCM HOLDINGS INC	8	297	0.2%	300.00%	149.58%
40	PRIMARY RESIDENTIAL MORTGAGE INC	7	17	0.14%	133.33%	-10.53%
40	CARROLLTON MORTGAGE CO	7	29	0.14%	75.0%	52.63%
40	BANK OF UTAH	7	37	0.14%	16.67%	15.63%
40	TOP FLITE FINANCIAL INC	7	38	0.14%	-12.50%	850.00%
44	HOMEOWNERS FINANCIAL GROUP USA LLC	6	19	0.12%	100.00%	46.15%
44	AMERICAS MORTGAGE RESOURCE INC	6	35	0.12%	500.00%	12.90%
44	CROSSCOUNTRY MORTGAGE	6	38	0.12%	200.00%	-35.59%
44	QUONTIC BANK FSB	6	46	0.12%	500.0%	17.95%
44	AMERICAN LIBERTY MORTGAGE INC	6	49	0.12%	20.00%	-2.00%
44	LEADER ONE FINANCIAL CORP.	6	77	0.12%	-33.33%	5.48%
44	ACADEMY MORTGAGE CORP.	6	86	0.12%	-25.00%	-10.42%
44	ALPHA MORTGAGE CORP.	6	90	0.12%	-14.29%	18.42%
44	AMERICAN FINANCIAL NETWORK INC	6	102	0.12%	-14.29%	-45.45%
44	UNIVERSAL LENDING CORP.	6	122	0.12%	-25.0%	6.09%
54	SIMONICH CORP.	5	39	0.10%	400.0%	-11.36%
54	MORIA DEVELOPMENT INC	5	43	0.10%	-28.57%	65.38%
54	INTERCONTINENTAL CAPITAL GROUP	5	49	0.10%	400.00%	-19.67%
54	DIRECTORS MORTGAGE INC	5	58	0.10%	-16.67%	38.10%
58	AMERIFIRST FINANCIAL INC	4	30	0.08%	-50.00%	150.00%
58	SECURITYNATIONAL MORTGAGE COMPANY	4	33	0.08%	0.0%	26.92%
58	NORWICH COMMERCIAL GROUP	4	35	0.08%	100.0%	25.0%
58	FAMILY FIRST FUNDING LLC	4	48	0.08%	-33.33%	14.29%



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RANK	LENDER	LOANS	LOANS	% MARKET	% CHANGE	% CHANGE
KANK	LENUEN	MONTH	YTD	90 MARKET SHARE	90 CHANGE MONTH	90 CHANGE YTD
58	MORTGAGE MASTER SERVICE CORP	4	57	0.1%	33.33%	-13.64%
63	NORTHPOINTE BANK	3	7	0.1%	200.0%	40.00%
63	FIRST FEDERAL SAVINGS BANK TWIN FALLS	3	17	0.06%	0.00%	-45.16%
63	CAMBRIA FINANCIAL GROUP LLC	3	18	0.06%		38.46%
66	CITYWIDE HOME LOANS	2	6	0.04%		-14.29%
66	MIDWEST EQUITY MORTGAGE	2	7	0.04%		16.67%
66	SHAMROCK FINANCIAL CORP.	2	9	0.04%	100.0%	12.50%
66	ABSOLUTE HOME MORTGAGE CORP	2	12	0.04%	0.0%	-47.83%
66	AMCAP MORTGAGE LTD	2	12	0.04%	100.00%	-33.33%
66	MILEND INC	2	12	0.04%	0.0%	-33.33%
66	EVERGREEN MONEYSOURCE MTG CO	2	13	0.04%	0.0%	-18.75%
66	SALEM FIVE MORTGAGE CO LLC	2	15	0.04%	100.0%	-40.0%
66	SUMMIT FUNDING INC	2	17	0.04%	0.0%	-22.73%
66	NOVA FINANCIAL & INVESTMENTS CORP.	2	17	0.04%		-15.00%
66	MANN MORTGAGE LLC	2	20	0.04%	0.0%	-23.08%
66	SECURITY HOME MORTGAGE LLC	2	21	0.04%		200.00%
66	US MORTGAGE CORP.	2	31	0.04%	-71.43%	47.62%
66	TOTAL MEDIA MANAGEMENT LLC	2	40	0.04%	0.0%	-24.53%
66	ATLANTIC COAST MORTGAGE LLC	2	51	0.04%	-66.67%	-27.14%
81	MILLENIUM HOME MORTGAGE LLC	1	1	0.02%		-66.67%
81	GRANDE HOMES	1	1	0.02%		
81	HANCOCK MORTGAGE PARTNERS LLC	1	1	0.02%		



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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
81	1ST PREFERENCE MORTGAGE CORP	1	1	0.0%		-66.67%
81	STEARNS LENDING INC	1	1	0.0%		-50.00%
81	PLATINUM HOME MORTGAGE CORP	1	1	0.02%		
81	UNITED MORTGAGE CORP	1	1	0.02%		
81	AMERICAN PORTFOLIO MORTGAGE CO	1	2	0.02%		
81	BEST CAPITAL FUNDING	1	2	0.02%		0.0%
81	VBS MORTGAGE LLC	1	2	0.02%		
81	MORTGAGE INVESTORS GROUP	1	3	0.02%	0.0%	-50.00%
81	DRAPER AND KRAMER MORTGAGE	1	3	0.02%		50.00%
81	TIDEWATER MORTGAGE SERVICES INC	1	3	0.02%	0.0%	-57.14%
81	JERSEY MORTGAGE COMPANY	1	4	0.02%		
81	ACRE MORTGAGE & FINANCIAL INC	1	5	0.02%		150.00%
81	TOTAL MORTGAGE SERVICES LLC	1	5	0.02%		150.00%
81	ALCOVA MORTGAGE LLC	1	6	0.02%	0.0%	-50.00%
81	EVERETT FINANCIAL	1	9	0.02%	-80.0%	800.00%
81	SIERRA PACIFIC MORTGAGE CO INC	1	11	0.02%	-50.0%	-15.38%
81	CHOICE LENDING CORP.	1	12	0.02%		50.00%
81	ASPIRE FINANCIAL INC	1	13	0.02%	0.0%	-48.00%
81	CREDIT UNION MORTGAGE ASSOCIATION INC	1	13	0.02%	-75.0%	116.67%
81	RESIDENTIAL WHOLESALE MORTGAGE INC	1	14	0.02%	-80.0%	1300.00%
81	DIGNIFIED HOME LOANS LLC	1	15	0.02%	-66.67%	-16.67%
81	MOVEMENT MORTGAGE LLC	1	17	0.02%	-50.0%	-48.48%
81	CORNERSTONE MORTGAGE COMPANY	1	23	0.02%	0.0%	35.29%
81	NATIONWIDE MORTGAGE BANKERS INC	1	24	0.02%		-61.29%
81	GOLDWATER BANK NA	1	24	0.02%	-50.0%	26.32%
81	EAST COAST CAPITAL CORP	1	28	0.02%	0.0%	-50.88%
81	HOME MORTGAGE ALLIANCE CORP.	1	30	0.02%	0.0%	-36.17%



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RANK	LENDER	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
81	SUCCESS MORTGAGE PARTNERS INC	1	35	0.0%	-66.67%	-23.91%
81	TOWNEBANK	1	37	0.0%	-50.0%	-22.92%
81	TRUST MORTGAGE LENDING CORP	1	39	0.02%	-80.00%	39.29%

NOVEMBER 2021 MONTHLY SUMMARY	LOANS Month	LOANS YTD	% MARKET Share	% CHANGE Month	% CHANGE YTD
Subtotal Top 100	4,953	47,495	100.0%	-0.60%	21.56%
Subtotal Non Top 100	0	307	0.0%	-100.00%	-79.42%
Total	4,953	47,802		-1.51%	17.84%

NOVEMBER ENDORSEMENTS- PRIOR	LOANS
11/1/2017	4,782
11/1/2018	2,553
11/1/2019	2,842
11/1/2020	3,561
11/1/2021	4,953

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