

APRIL 2019





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This report only represents direct lender endorsements and does not include brokered or TPO originations. Due to the government shutdown several loan endorsements may have been delayed.

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| RANK | LENDER | LOANS Month | LOANS ytd | % MARKET Share | % CHANGE Month | % CHANGE Ytd |
|------|---|----------------|--------------|-------------------|-------------------|-----------------|
| 1 | AMERICAN ADVISORS GROUP | 827 | 3,293 | 28.51% | 10.71% | -25.98% |
| 2 | ONE REVERSE MORTGAGE LLC | 247 | 886 | 8.51% | 15.96% | -18.04% |
| 3 | LIBERTY HOME EQUITY SOLUTIONS INC | 222 | 614 | 7.7% | 53.10% | -61.21% |
| 4 | FINANCE OF AMERICA REVERSE LLC | 209 | 905 | 7.2% | 8.29% | -52.34% |
| 5 | REVERSE MORTGAGE FUNDING LLC | 208 | 757 | 7.17% | 19.54% | -46.95% |
| 6 | RETIREMENT FUNDING SOLUTIONS / SYNERGY/ A MUTUAL OF OMAHA BANK | 162 | 614 | 5.58% | 20.00% | -30.62% |
| 7 | FAIRWAY INDEPENDENT MORTGAGE CORP. | 89 | 326 | 3.07% | 12.66% | -22.01% |
| 8 | LIVE WELL FINANCIAL INC | 74 | 350 | 2.55% | -12.94% | -42.15% |
| 9 | LONGBRIDGE FINANCIAL LLC | 56 | 192 | 1.93% | 30.23% | -52.48% |
| 10 | HIGHTECHLENDING INC | 52 | 256 | 1.79% | -8.77% | -49.11% |

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Data Source: Reverse Market Insights, LLC.

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TOP 100 LENDERS REPORT

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| RANK | LENDER | LOANS | LOANS | % MARKET | % CHANGE | % CHANGE |
|------|-----------------------------------|-------|-------|----------|----------|----------|
| 11 | OPEN MORTGAGE LLC | 40 | 187 | 1.38% | -14.89% | -57.11% |
| 12 | CHERRY CREEK MORTGAGE CO INC | 37 | 164 | 1.28% | 27.59% | -13.68% |
| 13 | REVERSE MORTGAGESCOM INC | 32 | 160 | 1.1% | -20.00% | -42.45% |
| 14 | PLAZA HOME MORTGAGE INC | 31 | 115 | 1.1% | 14.81% | 0.00% |
| 15 | ALL REVERSE MORTGAGE INC | 27 | 117 | 0.93% | -3.57% | -51.85% |
| 16 | QUONTIC BANK FSB | 25 | 74 | 0.86% | 47.06% | -51.95% |
| 17 | ADVISORS MORTGAGE GROUP LLC | 23 | 105 | 0.79% | -34.29% | -35.19% |
| 18 | AMERICAN PACIFIC MORTGAGE | 19 | 72 | 0.65% | 18.75% | -45.86% |
| 19 | FINANCE OF AMERICA MORTGAGE LLC | 18 | 56 | 0.62% | -21.74% | 522.22% |
| 20 | NATIONWIDE EQUITIES CORP. | 16 | 73 | 0.55% | -23.81% | -74.39% |
| 21 | THE FEDERAL SAVINGS BANK | 15 | 34 | 0.52% | 7.14% | -72.58% |
| 22 | MONEY HOUSE INC | 14 | 57 | 0.48% | 7.69% | -52.50% |
| 23 | ACADEMY MORTGAGE CORP. | 13 | 37 | 0.45% | 44.44% | 48.00% |
| 24 | LAND-HOME FINANCIAL SERVICES | 11 | 35 | 0.38% | 37.50% | -57.32% |
| 24 | M & T BANK | 11 | 55 | 0.38% | 0.00% | -38.89% |
| 24 | FIRSTBANK | 11 | 72 | 0.38% | 0.00% | -71.65% |
| 27 | ROYAL PACIFIC FUNDING CORP. | 10 | 13 | 0.34% | 900.00% | |
| 27 | GATEWAY MORTGAGE GROUP | 10 | 14 | 0.34% | 900.00% | 100.00% |
| 27 | HOMEBRIDGE FINANCIAL SERVICES INC | 10 | 31 | 0.34% | 25.00% | -56.94% |
| 27 | VIP MORTGAGE INC | 10 | 51 | 0.34% | -33.33% | 54.55% |
| 31 | SILVERGATE FUNDING INC | 9 | 11 | 0.31% | | 1000.00% |
| 31 | PREMIER MORTGAGE RESOURCES | 9 | 18 | 0.31% | 350.00% | -10.00% |
| 31 | INTERCONTINENTAL CAPITAL GROUP | 9 | 22 | 0.31% | 200.00% | -69.01% |
| 31 | BROKER SOLUTIONS INC | 9 | 37 | 0.31% | -10.00% | -45.59% |
| 31 | RESOLUTE BANK | 9 | 40 | 0.31% | -25.00% | -77.78% |
| 31 | SUN AMERICAN MORTGAGE CO | 9 | 43 | 0.31% | -40.00% | -28.33% |





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| RANK | LENDER | LOANS | LOANS | % MARKET | % CHANGE | % CHANGE |
|------|---------------------------------------|-------|-------|----------|----------|----------|
| 37 | NOVA FINANCIAL & INVESTMENTS CORP. | 8 | 28 | 0.28% | 300.00% | -6.67% |
| 37 | MCM HOLDINGS INC | 8 | 59 | 0.28% | 33.33% | -33.71% |
| 39 | LOANDEPOTCOM | 7 | 12 | 0.2% | 600.00% | -53.85% |
| 39 | ALPHA MORTGAGE CORP. | 7 | 21 | 0.2% | 40.00% | -41.67% |
| 39 | COMMUNITY FIRST NATIONAL BANK | 7 | 24 | 0.24% | 133.33% | -50.00% |
| 39 | AMERICA FIRST FEDERAL CREDIT UNION | 7 | 25 | 0.24% | 0.00% | -39.02% |
| 39 | SUN WEST MORTGAGE CO INC | 7 | 38 | 0.24% | 16.67% | -46.48% |
| 44 | CMG MORTGAGE INC | 6 | 13 | 0.21% | 50.00% | -13.33% |
| 44 | MORTGAGE MASTER SERVICE CORP | 6 | 15 | 0.21% | 200.00% | 400.00% |
| 44 | AMERICAS MORTGAGE RESOURCE IN | 6 | 16 | 0.21% | 50.00% | -20.00% |
| 44 | TOTAL MEDIA MANAGEMENT LLC | 6 | 24 | 0.21% | 50.00% | -31.43% |
| 44 | UNIVERSAL LENDING CORP. | 6 | 28 | 0.21% | -14.29% | 0.00% |
| 49 | FIRST FEDERAL SAVINGS BANK TWIN FALLS | 5 | 6 | 0.17% | | -40.00% |
| 49 | SUMMIT FUNDING INC | 5 | 7 | 0.17% | 150.00% | -50.00% |
| 49 | BAY EQUITY LLC | 5 | 8 | 0.17% | 66.67% | 700.00% |
| 49 | GERSHMAN INVESTMENT CORP | 5 | 9 | 0.17% | 400.00% | -55.00% |
| 49 | US MORTGAGE CORP. | 5 | 12 | 0.17% | | -53.85% |
| 49 | ATLANTIC COAST MORTGAGE LLC | 5 | 13 | 0.17% | 25.00% | -7.14% |
| 49 | UNITED NORTHERN MORTGAGE BANKERS LTD | 5 | 21 | 0.17% | 150.00% | -27.59% |
| 49 | TOWNEBANK | 5 | 23 | 0.17% | -44.44% | -63.49% |
| 49 | JET DIRECT FUNDING CORP | 5 | 26 | 0.17% | -37.50% | -23.53% |
| 58 | ON Q FINANCIAL INC | 4 | 8 | 0.14% | 300.00% | -60.00% |
| 58 | CROSSCOUNTRY MORTGAGE | 4 | 9 | 0.14% | 300.00% | -60.87% |
| 58 | BANK OF UTAH | 4 | 9 | 0.14% | 300.00% | -35.71% |
| 58 | CITYWIDE HOME LOANS | 4 | 9 | 0.14% | 100.00% | -57.14% |
| 58 | SIERRA PACIFIC MORTGAGE CO INC | 4 | 11 | 0.14% | -33.33% | -31.25% |





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| RANK | LENDER | LOANS | LOANS | % MARKET | % CHANGE | % CHANGE |
|------|--|-------|-------|----------|----------|----------|
| 58 | GOLDWATER BANK NA | 4 | 13 | 0.14% | 100.00% | -60.61% |
| 58 | FAMILY FIRST FUNDING LLC | 4 | 14 | 0.14% | 33.33% | 1300.00% |
| 58 | CALIBER HOME LOANS INC | 4 | 14 | 0.1% | 100.00% | -64.10% |
| 58 | NATIONWIDE MORTGAGE BANKERS I | 4 | 15 | 0.1% | -42.86% | |
| 58 | MOHAVE STATE BANK | 4 | 16 | 0.14% | 33.33% | 0.00% |
| 58 | SIMONICH CORP. | 4 | 16 | 0.14% | 33.33% | 23.08% |
| 58 | PARAMOUNT RESIDENTIAL MORTGAGE GROUP INC | 4 | 18 | 0.14% | -33.33% | -18.18% |
| 58 | MEADOWBROOK FINANCIAL MORTGAGE | 4 | 22 | 0.14% | -42.86% | 120.00% |
| 71 | BLUE RIDGE BANK NATIONAL ASSO | 3 | 3 | 0.10% | | |
| 71 | DIGNIFIED HOME LOANS LLC | 3 | 3 | 0.10% | | |
| 71 | MOUNTAIN AMERICA CREDIT UNION | 3 | 5 | 0.10% | 50.00% | -72.22% |
| 71 | GOLDENWEST FEDERAL CREDIT UNION | 3 | 5 | 0.10% | 200.00% | |
| 71 | CORNERSTONE MORTGAGE CO. | 3 | 6 | 0.10% | 50.00% | 100.00% |
| 71 | SECURITYNATIONAL MORTGAGE CO. | 3 | 7 | 0.10% | 50.00% | -30.00% |
| 71 | RESIDENTIAL WHOLESALE MORTGAGE INC | 3 | 7 | 0.10% | 200.00% | -46.15% |
| 71 | EAST COAST CAPITAL CORP | 3 | 7 | 0.10% | 0.00% | -69.57% |
| 71 | MANN MORTGAGE LLC | 3 | 8 | 0.10% | 0.00% | -61.90% |
| 71 | LAKELAND BANK | 3 | 8 | 0.10% | 50.00% | 100.00% |
| 71 | DIRECTORS MORTGAGE INC | 3 | 9 | 0.10% | 50.00% | -43.75% |
| 71 | PROVIDENT SAVINGS BANK | 3 | 10 | 0.10% | 200.00% | |
| 71 | AMERICAN LIBERTY MORTGAGE INC | 3 | 10 | 0.10% | | -9.09% |
| 71 | MORTGAGESHOP LLC | 3 | 14 | 0.10% | 50.00% | -51.72% |
| 71 | BANK OF ENGLAND | 3 | 17 | 0.10% | 0.00% | -19.05% |
| 86 | ALCOVA MORTGAGE LLC | 2 | 2 | 0.07% | | -75.00% |
| 86 | AMERICAN BANCSHARES MORTGAGE CORP. | 2 | 2 | 0.07% | | -33.33% |
| 86 | AUGUSTA FINANCIAL INC | 2 | 2 | 0.07% | | |





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| RANK | LENDER | LOANS | LOANS | % MARKET | % CHANGE | % CHANGE |
|------|-------------------------------------|-------|--------|-------------------|----------|-----------------|
| 86 | HARTFORD FUNDING LTD | 2 | 2 | 0.07% | | 100.00% |
| 86 | NEST HOME LENDING LLC | 2 | 2 | 0.07% | | |
| 86 | SEFCU SERVICES LLC | 2 | 2 | 0.1% | | -50.00% |
| 86 | THE MONEY STORE | 2 | 2 | 0.1% | | -83.33% |
| 86 | NEVADA MORTGAGE INC | 2 | 3 | 0.07% | | 0.00% |
| 86 | SECURITY HOME MORTGAGE LLC | 2 | 3 | 0.07% | | 0.00% |
| 86 | HOME MORTGAGE ALLIANCE CORP. | 2 | 4 | 0.07% | | 100.00% |
| 86 | EVERGREEN MONEYSOURCE MTG CO | 2 | 5 | 0.07% | 100.00% | -44.44% |
| 86 | RUOFF MORTGAGE CO. INC | 2 | 5 | 0.07% | | -16.67% |
| 86 | FIRST NATIONAL BANK OF PENNSYLVANIA | 2 | 6 | 0.07% | -33.33% | -64.71% |
| 86 | VAN DYK MORTGAGE CORP. | 2 | 6 | 0.07% | 100.00% | -57.14% |
| 86 | MORIA DEVELOPMENT INC | 2 | 7 | 0.07% | 100.00% | -22.22% |
| 86 | NORWICH COMMERCIAL GROUP | 2 | 9 | 0.07% | | 0.00% |
| 86 | AMERICAN FINANCIAL NETWORK INC | 2 | 11 | 0.07% | -33.33% | -79.25% |
| 86 | SUCCESS MORTGAGE PARTNERS INC | 2 | 13 | 0.07% | -33.33% | -50.00% |
| 86 | PRIMARY RESIDENTIAL MORTGAGE INC | 2 | 18 | 0.07% | -50.00% | -37.93% |
| 86 | PACIFIC RESIDENTIAL MORTGAGE LLC | 2 | 18 | 0.07% | -60.00% | -53.85% |
| 86 | MAGNOLIA BANK INC | 2 | 20 | 0.07% | -60.00% | 25.00% |
| 86 | 1ST NATIONS REVERSE MORTGAGE | 2 | 27 | 0.07% | -50.00% | -80.99% |
| | | LOANS | LOANS | % MARKET | % CHANGE | % CHANGE |
| MON | THLY SUMMARY | MONTH | YTD | % MARKET SHARE | MONTH | % CHANGE YTD |
| Sub | total Top 100 | 2,850 | 10,776 | 98.24% | 15.62% | -39.87% |
| Subt | total Non Top 100 | 51 | 349 | 1.76% | -52.78% | -71.81% |
| Tota | | 2,901 | 11,125 | | 12.75% | -41.93% |





RETIREMENT FUNDING SOLUTIONS

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| APRIL ENDORSEMENTS- PRIOR YEARS | LOANS Month |
|---------------------------------|----------------|
| 4/1/2015 | 4,497 |
| 4/1/2016 | 4,243 |
| 4/1/2017 | 5,036 |
| 4/1/2018 | 3,345 |
| 4/1/2019 | 2,901 |



RETIREMENT Funding RFS Solutions

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